

### TELAID'S PROVEN PROCESS: THE SECRET TO YOUR SUCCESS

Your project is mission-critical. That's why companies have relied on Telaid for expert technology integration and optimization for over 35 years.

Telaid's seven-step Proven Process is the result of thousands of successful client projects. It ensures that together we evaluate each project optimally, assign the right resources and execute with precision and effectiveness. Whether handling a nationwide multi-location rollout, or beta testing a new technology in a particular region, Telaid's consistent application of our Proven Process ensures that your project is completed on time and on budget, every time.



#### UI: Partnership Evaluation

Perform mutual discovery

Verify value system alignment

Client needs assessment and alignment with Telaid's extensive service capabilities



# 02: OPPORTUNITY

Identify project that aligns with Telaid capabilities

Understand the business drivers, project goals, stakeholders, risk and timelines

Discuss ongoing Lifecycle Solutions or support model post project



#### 03: Project/program Planning

Identify executive sponsor, Telaid program leader and SMEs

Perform proof of concept, conduct pilots and finalize statement of work

Detail project assumptions

Deliver final proposal



### 04: AGREEMENT

Negotiate final terms

Build governance document

Telaid proposes project methodology and schedule

Deliver project plan draft



#### U5: Project/program Kickoff

Train technician teams

Finalize all project/program details

Finalize schedule, billing, deliverables, configurations, logistics, installation manual

Present final Telaid program team PMO, TSC, SMEs, QCs & field resources



#### U6: Production

Monitor and report daily progress through reporting and deliverables

Meet or exceed projects SLAs

Manage issues and change

Monitor quality

Invoicing

V

#### 07: CLOSE OUT

Review lessons learned, successes and opportunities

Launch Lifecycle Solution or ongoing service and support model

Identify future needs and opportunities

**OUR CORE VALUES** 

BE **PROACTIVE** 

BE A **TEAM PLAYER** 

TAKE **OWNERSHIP**  DO THE

### WE ARE TELAID

Telaid has a consistent track record of delivering even the most complex technology projects on time and on budget. For more than 35 years, technology integrator, Telaid has served its clients by deploying excellence and exceeding expectations. Flexible and resourceful, Telaid is a single provider of rapid deployments, cradle-to-grave technology solutions, wireless and physical security.

## Lifecycle Solutions

Cradle-to-grave technology support to increase uptime, ROI

Telaid offers cradle-to-grave support of your IT infrastructure, wireless networks and physical security assets.





## Rapid Technology Deployment

Zero Defect deployment services that reduce time, task, cost and risk

Telaid's Zero Defect Model and Proven Process reduce time, task, cost and risk associated with technology deployments.

# **Physical** Security

Solutions to help you protect your people, property and business

Telaid is your IT and physical security partner, leveraging our expertise in both to help you secure all your assets.





## Wireless Networks

Spot-on wireless networks to meet your business needs

Telaid has the in-house expertise to design, deploy and support the right wireless network to achieve your business objectives.

Get cost effective, cradle-to-grave support today.

To learn more about Telaid and our capabilities, contact us:

E) inquiry@telaid.com T) **800.205.5556** 

